## Top 30 Book Manufacturers

| Rank |  | Company Name, Address, Phone, Web Site | Last Year's Rank | Total Revenue | Total <br> Book <br> Revenue | \% from Books | Book <br> Revenue Compared to Last Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | RR Donseluey | RR Donnelley Chicago, III. 312-326-8000 RRD.com | N/A | \$9,316,600,000 | N/A | N/A | N/A |
| 2 | $\sum_{\text {oubeor Wordd }}$ | Quebecor World Inc. <br> Monteal, Quebec 514-954-0101 <br> QuebecorWorldInc.com | 2 | \$6,086,300,000* | \$628,300,000* | 10\% | $\downarrow$ |
| 3 |  | Visant Corp. <br> Armonk, N.Y. 914-595-0101 Visant.net | 1 | \$749,080,000 | \$434,466,400 | 58\% | $\downarrow$ |
| 4 | $\underbrace{}_{\frac{\text { arvato }}{\min +s w o s s}}$ | Arvato Print US <br> New York, N.Y. +49 (0) 5241-80-80-888 <br> Arvato-Systems.com | 3 | \$309,000,000 | \$271,920,000 | 88\% | $\uparrow$ |
| 5 | Courier | Courier Corp. <br> N. Chelmsford, Mass. 978-251-6000 Courier.com | 4 | \$294,600,000 | \$231,500,000 | 79\% | $\uparrow$ |
| 6 | Cameorthental | Transcontinental <br> Saint-Laurent, Quebec 800-337-8560 Transcontinental-Printing.com | 5 | \$1,784,800,000** | \$158,500,000** | 9\% | $\uparrow$ |
| 7 | Valsuortb | Walsworth Publishing Marceline, Mo. 800-369-2646 Walsworth.com | 7 | \$130,000,000 | \$130,000,000 | 100\% | $\uparrow$ |
| 8 | Taylor | Taylor Publishing Dallas, Texas 214-819-8463 TaylorPub.com | N/A | \$125,000,000 | \$125,000,000 | 100\% | N/A |
| 9 | Shoyan | Webcrafters Inc. <br> Madison, Wis. 608-244-3561 <br> Webcrafters-Inc.com | 9 | \$87,000,000 | \$87,000,000 | 100\% | $\uparrow$ |
| 10 | Friesens | Friesens Corp. <br> Altona, Manitoba 204-324-6401 <br> Friesens.com | 11 | \$80,000,000 | \$80,000,000 | 100\% | $\uparrow$ |
| 11(t) | $8$ | Edwards Brothers <br> Ann Arbor, Mich. 734-769-1000 <br> EdwardsBrothers.com | 10 | \$83,000,000 | \$79,000,000 | 95\% | $\uparrow$ |
| 11(t) | Niv | The Maple-Vail Book Mifg. Group York, Pa. 717-764-5911 Maple-Vail.com | 8 | \$79,000,000 | \$79,000,000 | 100\% | $\downarrow$ |
| 13 |  | Worzalla <br> Stevens Point, Wis. 715-344-9600 Worzalla.com | 12 | \$63,615,086 | \$63,615,086 | 100\% | $\uparrow$ |
| 14 | SHERADN BOONX, INC: | Sheridan Books, a division of The Sheridan Group Chelsea, Mich. 800-999-2665 SheridanBooks.com | N/A | \$63,300,000 | \$63,300,000 | 100\% | N/A |
| 15(t) |  | Hess Print Solutions Woodstock, III. 815-338-6900 HessManagement.com | 16 | \$134,000,000 | \$60,000,000 | 45\% | $\uparrow$ |


| Rank |  | Company Name, Address, Phone, Web Site | Last Year's Rank | Total Revenue | Total Book Revenue | \% from Books | Book <br> Revenue Compared to Last Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15(t) | -men | Webcom Inc. <br> Toronto, Ontario 800-665-9322 WebcomLink.com | 14 | \$60,000,000 | \$60,000,000 | 100\% | $\uparrow$ |
| 17 | Malloy | Malloy Inc. <br> Ann Arbor, Mich. 800-722-3231 <br> Malloy.com | 15 | \$46,000,000 | \$46,000,000 | 100\% | $\uparrow$ |
| 18 | maumex.aci~ | Versa Press <br> East Peoria, III. 800-447-7829 <br> VersaPress.com | 17 | \$39,369,000 | \$39,369,000 | 100\% | $\uparrow$ |
| 19 | F- | Commercial Communications Inc. Hartland, Wis. 800-DOCUTEC ComCom.com | 20 | \$33,800,000 | \$33,800,000 | 100\% | $\uparrow$ |
| 20 | moverymoni | Thomson-Shore <br> Dexter, Mich. 734-426-3939 <br> TShore.com | 21 | \$32,400,000 | \$32,400,000 | 100\% | $\uparrow$ |
| 21 | $\mathrm{dp}$ | Dickinson Press Inc. <br> Grand Rapids, Mich. 616-957-5100 DickinsonPress.com | 18 | \$31,370,000 | \$31,370,000 | 100\% | $\downarrow$ |
| 22 | Maym | McNaughton \& Gunn Inc. <br> Saline, Mich. 734-429-5411 <br> BookPrinters.com | 19 | \$30,000,000 | \$30,000,000 | 100\% | $\downarrow$ |
| 23 |  | Bradford \& Bigelow <br> Newburyport, Mass. 978-904-3100 <br> Bradford-Bigelow.com | N/A | \$23,740,000 | \$23,740,000 | 100\% | N/A |
| 24 |  | Victor Graphics <br> Baltimore, Md. 410-233-8300 <br> VictorGraphics.com | 22 | \$22,000,000 | \$22,000,000 | 100\% | $\downarrow$ |
| 25 | $50$ | The P.A. Hutchison Co. Mayfield, Pa. 800-USA-PRNT PAHutch.com | 23 | \$22,737,000 | \$21,263,000 | 94\% | $\uparrow$ |
| 26 | NPC | NPC Inc. <br> Claysburg, Pa. 800-847-5757 NPCWeb.com | 25 | \$49,610,131 | \$20,224,451 | 41\% | $\uparrow$ |
| $21(4)$ | $\mathscr{G}$ ¢uadaraphics | Quad/Graphics <br> Sussex, Wis. 888-782-3226 QG.com | N/A | \$2,000,000,000 | \$20,000,000 | 1\% | N/A |
| $21(4)$ | Bookmatars:ima | Bookmasters <br> Ashland, Ohio 800-537-6727 <br> BookMasters.com | N/A | \$20,000,000 | \$20,000,000 | 100\% | N/A |
| 29 | C1 | Data Reproductions <br> Auburn Hills, Mich. 248-371-3700 <br> DataRepro.com | 24 | \$19,335,000 | \$19,335,000 | 100\% | $\downarrow$ |
| 30 | SCIK | CJK: Print Possibilities <br> Cincinnati, Ohio 513-271-6035 <br> CJKUSA.com <br> *Quebecor World's 2007 annual report was unavailable at press <br> **Figures available only in Canadian dollars. Using the convers | $26$ <br> s time, so figure sion rate at pres | $\$ 32,000,000$ <br> represent the company's time, total revenue in USD | $\$ 17,000,000$ <br> recent, available fis $\$ 1.8$ billion and book | $53 \%$ <br> 2006). was $\$ 161$ | T |

